

# CS Lucas Associates cites product capability and support reliability as key reasons for choosing Elixir Report



"With many reporting tools out there, including some free ones, we chose Elixir because of the tremendous support we get. Right from product evaluation, pre-sales, through to post-sales, Elixir's technical team has been very helpful, accommodating us whenever we faced any problem. This makes our switch to Elixir Report a very smooth process, and we definitely plan to continue using Elixir's products and services in the foreseeable future,"

*- Tan Chee Seong, Managing Director, CS Lucas Associate*

## Background

Established in 1996, CS Lucas develops and markets Treasury and Asset Management solutions to global corporate treasury and fund management companies. Their expertise lies in financial risk management, investment fund management and transaction workflow design.

To date, CS Lucas uses two systems, Alpha Station and Infinax to provide solutions for their clients in the financial market. Alpha Station was especially designed for managing cash and processing transactions in investment and treasury products and Infinax was created as shared service platform to facilitate integration of systems across countries.

## Challenge

When it comes to delivering complex and dynamic information in the financial market, timing is everything. With CS Lucas targeting financial users, one daily challenge is providing timely information quickly and accurately. To keep up with the fast paced financial environment, it is essential to have a reporting engine that can cater to the growing needs of their customers to have more reports of different kinds.

Furthermore, the reporting solution has to be scalable, cost-effective and stable while producing high quality output. Easy integration with web applications and great developer support are all key deciding factors.

## Solution

After evaluating numerous reporting products, CS Lucas found Elixir Technology's award-winning reporting tool, Elixir Report to be the best fit for their situation.

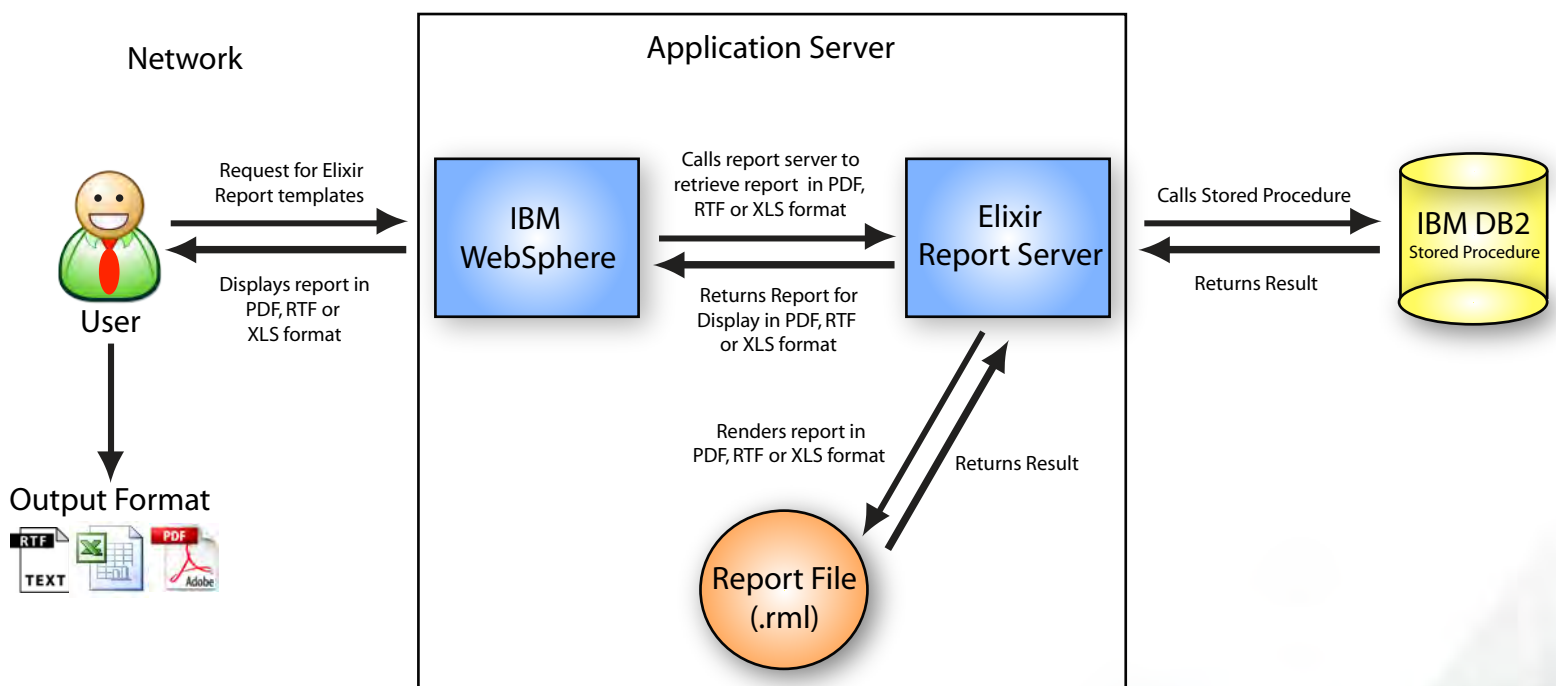
As part of an integrated Business Intelligence suite of product, Elixir Report offers many innovative features such as powerful built-in data aggregation and transformation capability to handle complex requirement, comprehensive reporting functionality to produce virtually any kind of report output, and an add-on option for highly interactive and user-friendly dashboards. At a hard-to-match price performance ratio, all these come in one integrated package which is easy to install and configure, ready to serve unlimited number of users given its server based licensing scheme.

One key highlight is the excellent support that makes the whole experience with Elixir even more pleasant. Elixir's support staff tirelessly worked alongside CS Lucas's team from the initial installation to the addressing any problems encountered promptly and professionally.

## Conclusion

The decision CS Lucas undertook to replace a critical component is a pivotal one. The choice of Elixir underwrites a long term investment to enable CS Lucas to achieve more with less. In fact, since switching to Elixir Report, CS Lucas has seen increased speed in all its report processing, resulting in improved business productivity and efficiency with 40-50% savings of manpower effort.

## CS Lucas Report Architecture



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